



NMWB
Global Management Services, LLC



LEARN • SHARE • GROW

Simplifying People, Process and Performance-Focused Strategies



SKILLS GAP

- Assess
- Design
- Develop
- Deliver

SUCCESSION PLANNING

- Leadership Competencies
- Coaching
- Mentoring

VALUE, EXPERTISE, RESOURCE MGMT.

- Professional Development
- Executive Retreats
- Keynote Speaking

NMWB

Global Management Services, LLC

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260 Peachtree St., NW, Suite 2200

Atlanta, GA 30303, USA

www.nmwbglobal.com

www.learnsharegrow.com

Online Assessments:



ABOUT US

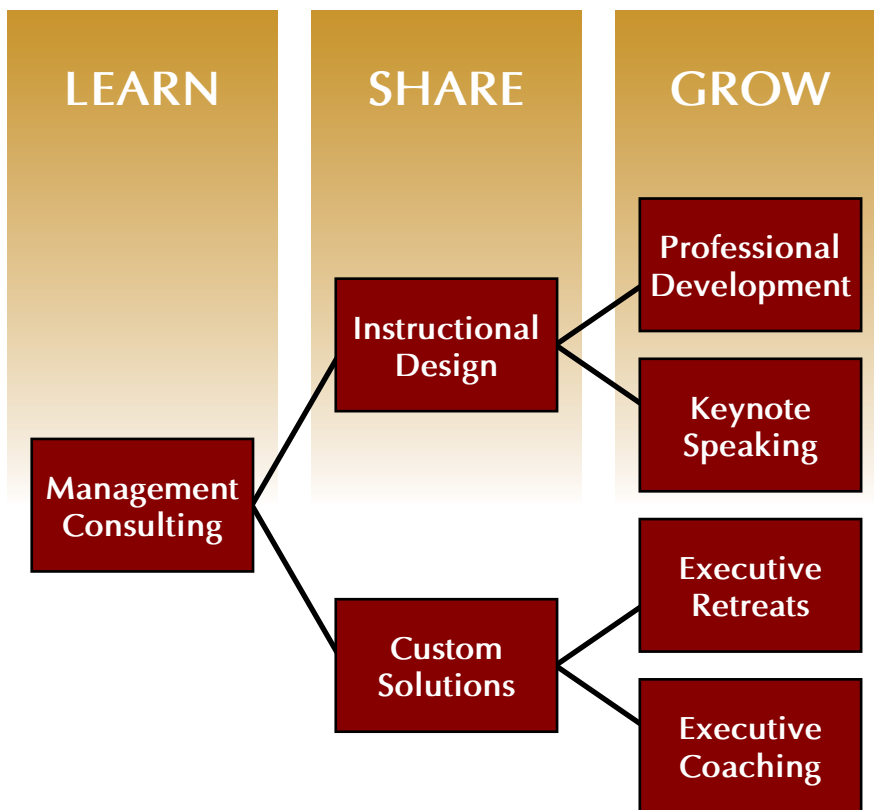
NMWB Global Management Services, LLC facilitates the emergence of knowledge, innovative ideas, and new paradigms to create high performing teams within your organization.

We are a small international consulting firm specializing in instructional design, customized training, executive coaching, executive retreats, and keynote speaking engagements.

Because of licensures, partnerships, and alliances with international consulting firms, we have the resources to accept and deliver large-scaled organizational interventions around the globe.



OUR SERVICES



PROGRAMS WE DESIGN, DEVELOP, AND / OR DELIVER

- Customer Service Excellence
- Organizational Culture
- Financial Management
- Strategic Planning and Performance Measurement
- Strategic Thinking and Execution
- Diversity
- Interpersonal Skills
- Emotional Intelligence
- Leadership Styles
- Communication Skills
- Conflict Resolution Styles
- The Art of Creativity Through Positive Thinking
- Sales Management/Marketing
- Balanced Scorecard
- MBNQ Award CMM
- Personality Assessments
 - DiSC®, MBTI®, Platinum Rule, Ethical Type Indicator, Diversity and much more...

OUR COMPETITIVE ADVANTAGE

- More than 12 years of external management consulting experience
- More than 20 years of corporate and academic experience
- Strong global partnerships, networks, and alliances
- Proficient in assessing organizational performance capacity
- Expertise in coaching individuals to harness leadership competencies
- Conduct needs, climate, personality, leadership, and progress assessments
- Certified Practitioner for Myers-Briggs Type Indicator® (MBTI®) assessment
- Authorized Distributor for Inscape Publishing, Inc (Everything DiSC®)



CUSTOM TRAINING SOLUTIONS

NMWB Global Management Services, LLC provides the following training facilitation services:

- Custom training seminars delivered in an onsite location designated by our 1st and / or 2nd Tier clients (direct contracts and subcontracts).
- Public seminars at a location provided by NMWB Global Management Services, LLC.
- Public seminars owned and operated by our 2nd Tier clients.

EXECUTIVE RETREATS / COACHING

Executive retreats are designed to accommodate long range planning, strategic planning, sales force development, and executive leadership training for senior, mid-level, and / or functional managers.

As external consultants, we bring objectivity, active listening as well as in-depth knowledge and understanding of our client's needs.

Our services include one-on-one and team coaching to address performance, leadership, and career transition & planning.



OUR VISION

To build integrated partnerships and supplier relationships with our 1st Tier clients (direct contracts) and 2nd Tier clients (subcontracts) by providing value-added performance interventions, applicable management expertise, and customized implementation techniques for meaningful and measurable outcomes.

OUR MISSION

NMWB Global Management Service LLC's mission is to design, develop, and deploy people-focused, process-oriented, and performance-driven strategies that allow individuals, business units, and organizations to accomplish their goals.

OUR VALUES

NMWB Global Management Services, LLC understands the need to build strong relationships with all stakeholders. As such, our internal adaptive systems include the following principles: Leadership, Trust, Integrity, Credibility, Communication, Continuous Improvement.



SPEAKERS' BUREAU



Dr. Pauline E. Wallner, D.M., founder, president, and CEO of NMWB Global Management Services, LLC brings the audience alive with innovative, artistic, and vivid presentations of organizational and behavioral challenges, stimulating solutions-oriented environments.

Dr. Russ Ouellette, D.M. is a recognized expert in high performance coaching, executive leadership, social networking, and organizational development. His diverse professional and executive coaching practice over the past 26 years informs and provides him with vast knowledge of human and business solutions among professional workers.

Dr. Christopher D. Lee, Ph.D is a human resources practitioner, lecturer, researcher, and author. His background includes having served as the chief human resources officer for three different colleges or universities and a state college system.

Dr. Media D. Wright, D.M. has over twenty-five (25) years of change management experience in the nonprofit and public sectors, and is a seasoned trainer, facilitator, and speaker.



Inspiring Greatness Through Reflective Collaboration

Online Assessments

- Leadership Skills
- Management Skills
- Team-Building Skills
- Interpersonal Skills
- Career Transition & Planning
- Personality Types and Preferences
- Conflict Resolution
- Culture/Climate Assessments
- Consultative Selling
- Communication Skills

Seminars, Workshops, Retreats, Coaching

- Leadership/Management
- Accounting & Finance
- Communication & Conflict
- Sales & Customer Service
- Strategy/Marketing
- Process Improvement
- Performance Management
- Train-the-Trainer

Speakers' Bureau

- Global Leadership Competencies
- Social Media Networks
- Diversity Management Initiatives
- Performance Conversations
- Strategic Planning and Performance Measurement
- Corporate Retreats
- Strategic Leadership Thinking



Give us the opportunity to serve you.

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"Building Bridges in High Places"



DR. PAULINE E. WALLNER
PRESIDENT/CEO

SUMMARY

Dr. Pauline E. Wallner is a senior organizational behavior and development management consultant who brings over 20 years of diverse corporate experience in consumer and corporate banking; construction; distribution; leisure; telecommunications; electric; gas; water; wastewater; and data management industries. Her diverse consulting industry list results from her interaction with entry, middle, and senior executives from multiple disciplines and industries around the world.

BUSINESS EXPERIENCE

She is president and CEO of NMWB Global Management Services, LLC, a small management consulting practice domiciled in Atlanta, GA. During her corporate tenure, Dr. Wallner (a) also performed as a BNS clearing house representative for interbank reconciliations and settlements at Jamaica's central bank; (b) managed a sales territory for a large distribution firm—increased revenues by 250% year one--received accolades; (c) managed \$2.5 billion dollars per year in corporate cash management and senior treasury analyst capacities for a United States telecommunications conglomerate; (d) collaborated on due diligence teams to issue several million dollars of corporate and IRB bonds; (d) pooled financial and project management expertise to issue common stocks, and (e) collaborated with a diverse financial management team to issue 4,025,000 million shares of 5% Convertible Preferred Securities.

SELECTED ACCOMPLISHMENTS IN TRAINING

Dr. Wallner has first-hand knowledge of global culture and competencies—having lived, worked, taught, or facilitated seminars worldwide: Caribbean, North and Central Americas, Asia, Israel, and European Union. As an adjunct faculty member, she taught intercultural management and global competencies to students from North, South and Central America and Europe. She customized (a) customer service excellence programs for clients in pharmaceutical, telecommunications, avionics, and financial management industries; (2) diversity management programs and strategies for clients in automobile products and financial management industries; and (3) AMA's 5-Day MBA programs for transportation, electronics, consumer, automobile, software information technology, financial management, government, and religious industries; and (4) customer service, strategic planning and performance measurement, and process improvement programs for United States government agencies: IRS, USAID, OIG, GSA, DOJ, DHS, DOC, DOI, DLA, HHS, and much more.

TRAINING AND DEVELOPMENT PHILOSOPHY

Pauline's philosophy of Learning + Sharing = Growth is demonstrated in the way she conducts the need-assessment for each client; and in how she co-develops a success-driven strategic plan for each client engagement. She has coached and trained hundreds of men and women from private and publicly-traded firms, non-profits, and government entities. Dr. Wallner applies adult learning techniques to design, develop, and facilitate organizational performance interventions. She brings many years of corporate, academic, and consulting experience to the client engagement and continually assesses changing organizational landscapes. Dr. Wallner develops, facilitates, and stimulates current and futuristic models in the learning environment. Her international management experience gives her a unique understanding of global cultures. As an expert in action-learning, i.e., real-world application of accounting, operational effectiveness, customer service, finance, strategy, marketing, and management, she brings a wealth of knowledge, expertise, and implementation techniques that meet and exceed clients' expectations.

ACADEMIC BACKGROUND

Dr. Pauline E. Wallner earned a doctor of management degree from University of Phoenix, School of Advanced Studies (2008). Her studies included theoretical and applied knowledge in various aspects of strategic planning, execution, thinking; transformational and transactional leadership; management principles; and organizational development and design. She designed, developed, and validated reliable climate, culture, and leadership surveys. As a generalist, she earned an MBA from Sacred Heart University, John F. Welch College of Business, studying administrative polices, economics, marketing, production planning, managerial accounting, global finance, and employment law (1998). She has a BS degree in finance (1996); and an associate's degree in marketing from Norwalk Community College (1994).

Dr. Wallner is a certified practitioner of Myers-Briggs Type Indicator (MBTI®), FIRO-B®, and Strong® products used in personality, leadership, career planning, and conflict resolution programs. Additionally, her organization is an authorized distributor of DiSC® personality and leadership assessments, a registered trademark of Inscape Publishing, Inc.

AREAS OF EXPERTISE

As a management consultant using coaching, training, facilitating, and mentoring as interventions, Dr. Wallner has a diverse background across several disciplines: accounting, finance, marketing, strategy (planning, thinking, and execution), leadership & management principles, global competencies, intercultural management, diversity management, consultative selling, process improvement, performance management, and customer service.

QUALIFICATIONS

As a corporate employee, Dr. Wallner was certified by Organizational Dynamics, Inc as an in-house TQM facilitator in 1996. She has been a corporate trainer and facilitator for American Management Association International since 2000 and with AMA Japan since 2005. In addition to facilitating public/open-enrollment seminars in several disciplines and countries, the list of onsite clients for which she has facilitated seminars includes: Pfizer Inc., Selective Insurance, Thales Avionics, Defense Logistics Agency (DLA); Bahamas Telecommunications Company (now Cable & Wireless), Cooper Rubber & Tire, Hitachi, Japan, Tsubakimoto, Japan, Parametric Technology Company, Primavera (now Oracle), T-Mobile, Kuraray, Japan, Anritsu, U.S, Anritsu, Japan, Anritsu, United Kingdom, Canadian Management Center, Griffiths' Energy, NGEBE, St. Maarten, Prudential, U.S. Navy, Army, and Air- Force, Boston Scientific, Department of Transportation, Goldman Sachs, Japan, Citigroup, Japan, Department of Homeland Security (TSA), TESA Tape, United States Department of Commerce, Pitney Bowes, Legends Yakama Casino, Department of Justice, Department of Health and Human Services (CMS; CDC), Department of Treasury (IRS), American Institute of Research (AIR), Hyundai Capital, South Korea, Department of Commerce, Inter-American Development Bank, Kuraray, USA, AKZONobel, Inc., LG Electronics, South Korea, General Services Administration (GSA), and Bible League International, among others.

MEMBERSHIPS & COACHING/FACULTY AFFILIATIONS

- American Society for Training and Development (ASTD)
- Society for Human Resource Management, Atlanta Chapter (SHRM Atlanta)
- University of New England, University of Southern Maine, University of Maine at Augusta
- Sacred Heart University

FOUR REASONS WHY NMWB GLOBAL MANAGEMENT SERVICES, LLC IS YOUR SUPPLIER OF CHOICE



TESTIMONIALS

“Pauline came to our company to facilitate a two day training with the corporate finance group. She did an excellent job in providing us with the information that we needed while at the same time making the learning interactive and enjoyable. She is also very good at being able to apply what she teaches to real life business situations. I’ve taken a lot of different seminars and trainings with different companies and instructors, and I can say without a doubt that Pauline is at the top of her profession.”

Top qualities: Personable, Expert, Creative

Matt Evans, Client

“I attended Pauline’s 5-day MBA course and it was an inspiring experience. Pauline covered a variety of relevant topics in a small amount of time and I learned more than I had expected. The attendees of the course had very different roles in different industries, yet Pauline was able to understand the situation of each and everyone of us and provided pertinent and helpful advice. Her extensive experience and expert knowledge was amazing.”

Top qualities: Personable, Expert, Good Value

Dachuan Yu, Client

“I am pleased to endorse Dr. Wallner. I have had the pleasure of working with Pauline on several assignments with some of my best clients. She did an excellent job of assessing the needs of the target audience and delivering the most appropriate training programs to meet their needs. Her success in the classroom assisted me in keeping a long term relationship with some very valued customers.”

John Zoulas, Colleague

Former Regional Vice President, American Management Association

Additional testimonials: [linkedin.com/in/drpaulineewallner](https://www.linkedin.com/in/drpaulineewallner)



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NMWB Coaching Annex

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